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PRESIDENT'S MESSAGE

Welcome to the Ohio Chapter's fall newsletter!

Since the first few months of the year, your OCAI leadership has already started working towards assembling the education slate for 2017. We expect to have over a dozen educational offerings in 2017. We are also mid-way through the planning stages for a very special seminar, which will be a rarely offered class likely to draw attendees from all over the U.S. More details on that seminar will be forthcoming over the next month or two.

Planning for the 39th Annual Economic Seminar in December is well underway with most of the presenters having already committed. The speakers will have diverse backgrounds from all sectors of the real estate community.

The professional development of our members continues to stand out, with 10 newly designated professionals through the first part of 2016. With the sold-out Capstone offering just being completed recently in Cincinnati, Ohio, it's a good bet that the number of new OCAI designees will surge over the remainder of this calendar year.

Over the course of the summer, I had the honor of attending the Appraisal Institute's National Conference in Charlotte, North Carolina. Over 400 attendees gathered from all over the world to further their appraisal knowledge, network with other professionals, and gain continuing education. The three day program covered a wide array of subjects including arbitration appraising, banking regulations, environmental issues, appraisal engagement best practices, conservation easements, and many more topics. Meeting appraisers from all over North America, it was interesting to hear about the common challenges we face throughout our profession, regardless if you're located in New York, Toronto, North Carolina, or Ohio. It did seem, however, that the greatest challenge faced by all that week was how not to melt in the mid-90s Charlotte heat! The 2017 National Conference will be held in Ottawa, Canada. For any of our chapter professionals thinking of attending the National Conference, I would highly recommend it. I know I'll be attending and I look forward to seeing some of you there.

I'd like to offer a very special thanks to our national Appraisal Institute organization for putting together such a fine program and the North Carolina Chapter of the Appraisal Institute for their terrific hospitality and assistance in planning the conference. Well done NCAI!

In addition to the social events, educational offerings, and Economic Seminar, the OCAI will be having one more OCAI chapter business meeting in 2016. Having already had meetings in Cincinnati in February, Toledo in March, and Columbus in September, next meeting will be on September 13th in the Arena District neighborhood of Columbus, with a chapter business meeting in the Cleveland area in mid 4th quarter. I hope all of our OCAI chapter professionals can attend at least one chapter business meeting a year. I personally always enjoy meeting the professionals in our Chapter

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PRESIDENT'S MESSAGE CONTINUED

As summer comes to an end and students of all ages head back to school, I encourage everyone to continue signing up for the superb Appraisal Institute offerings remaining in 2016 and going into 2017. While there are many other providers, no others offer the AI's depth of experience and knowledge which our instructors bring to all of our sessions. Whether you've been in the appraisal profession for 30 days or 30 years, the need to continue learning is essential to the advancement of our profession. As Thomas Jefferson once said, "A mind always employed is always happy. That is the true secret, the grand recipe, for felicity." Let's keep those minds working!!

Thank you all,

Robert J. Vodinelic, MAI
Ohio Chapter President

RECENT MEETINGS AND EVENTS

Joint Association Happy Hours

By: Julie Walker Kahn

Every month, 14 professional groups from the Columbus area gather for the Joint Association Happy Hour (JAHH). This event brings the opportunity to connect with other professionals, keep abreast of ongoing projects, and receive insight and feedback from those involved with central Ohio commercial real estate. The happy hour is an informal setting which brings together divisions of real estate who otherwise wouldn't have the opportunity to interact. Attendees include members of the Urban Land Institute, Commercial Real Estate Women (CREW), the American Planning Association, the US Green Building Council, and the Appraisal Institute, as well as architects, planners, and structural engineers.

As a recent transplant to Columbus, I have found it an invaluable resource to link with those driving the region forward like Kaufmann Development, Turner Construction, and Crawford Hoying. August's Joint Association Happy Hour was at Condado at the Columbus Commons, though the locations change monthly; attendance is always free and no reservation is necessary.



RECENT MEETINGS AND EVENTS CONTINUED

Appraisal Institute Annual Conference

By: **Melissa Dean Speert**

It's common knowledge that as appraisers we often find ourselves traveling quite frequently in order to complete projects or reports to please our clients. The Robert Weiler Appraisal Team, based in downtown Columbus, travels all over the state of Ohio, for example. But when we heard that the AI Annual Conference was being held in the great state of North Carolina we couldn't book our reservations and flights fast enough. We had to be a part of the conference! The opportunity to meet new people, see familiar faces, earn continuing education credits and treat ourselves to some relaxation was exactly what we needed. We arrived to the Sheraton Hotel in downtown Charlotte on Sunday evening and were immediately greeted with smiling AI faces and a warm welcome. The conference got off to a great start on Monday afternoon with a welcome by the President of the Appraisal Institute and guest speaker, Mr. Jack Uldrich, who discussed the future and our ability as appraisers to adjust to it, accept it, and use it to our advantage. The remaining two days of the conference were filled with stimulating courses, breakout sessions, networking, fellowship, cocktail receptions and lots of fun!

Appraisers from all over the United States and the World were in attendance. The Appraisal Institute offered daily course schedules that were unique, specific and relevant. Courses such as "Appraisal Litigation, Legislative and Regulatory Update"; "Mock Trial – Prepping for Testimony"; "Property Rights Are Evolving or Are They"; and "Global Valuation Opportunities and Challenges" are just a few. In fact over the three day conference, the Appraisal Institute offered over 30 educational courses to choose from. There was certainly something for everyone. At the end of each day, we always looked forward to the cocktail reception which offered a variety of refreshments and lots of opportunities to meet and mingle. The downtown lime light of Charlotte also offered a very nice break after a full day of course work. We left the conference wiser, refreshed, and full of insight. Most importantly, we solidified our team bond and are eager to attend the next conference next summer in Ottawa, Canada!



From left to right: **Melissa Dean Speert, Amy Still, Scott Robinson, and Patrick Miller**

UPCOMING MEETINGS AND EVENTS

Chapter Board of Directors' Meeting and Chapter Business Meeting

The Ohio Chapter will hold its next Board of Directors' meeting on December 1 in Dublin. A chapter business meeting will be held in the 4th quarter in the Cleveland area. Visit the [Ohio Chapter's website](#) for further details.

39th Annual Economic Seminar

The Ohio Chapter of the Appraisal Institute will be hosting its 39th Annual Economic Seminar at the Bridgewater Banquet & Conference Center in Powell, Ohio. The event is to be held December 2, 2016 and will feature a number of presenters including:

Paul Bishop – Vice President of Research with the National Association of Realtors in Washington, DC

Bill Garber – Director of Government and External Relations with the Appraisal Institute in Washington, DC

Patty Huddle – Senior Vice President of Economic Development with Columbus 2020

The event will also include two discussion panels. The first will be comprised of area brokers and the second will be comprised of review appraisers. The keynote speaker will also be announced soon. Please visit the [Ohio Chapter's website](#) to register. Registration is anticipated to open in the first week of October.

Finally, the OCAI is proud to announce that the keynote speaker for the seminar will be Ted Whitmer, MAI, AI-GRS, CRE, CCIM, J.D.

Mr. Ted Whitmer is an appraiser, attorney, instructor, asset manager and consultant. Mr. Whitmer holds the MAI and AI-GRS designations from the Appraisal Institute and has taught many courses and seminars for the organization. He is a CRE and CCIM member of the National Association of Realtors, a licensed broker and general certified appraiser. He is also a member of the Real Estate Counseling Group of America founded by Dr. Kinnard. Education includes South Texas College of Law with a degree (J.D.) from the University of Houston Law Center, an M.B.A. (Finance) from Texas A& M University and a B.A. from Stephen F. Austin State University. Mr. Whitmer taught full time at Stephen F. Austin State University in the Finance Department, as an adjunct at Texas A&M University (graduate course in real estate appraisal) and as an adjunct at the University of Houston and San Jacinto Jr. College. Recent lectures were at the Southern California Legal Conference, the State of Texas Bank Examiners, Appraisal Review Board training, the Association of Appraisal Districts, Oil & Gas Tax Symposium and CLE Eminent Domain Conferences in Austin & Houston.

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Whitmer was a founding director and Chairman of the Board of Brazos Valley Bank, NA. Current employment includes representing appraisers in the disciplinary process with the Texas Appraiser Licensing & Certification Board (previously served on the TALCB as vice-chair), lecturing and consulting all related to real estate appraisal. Mr. Whitmer has authored many seminars including Attacking and Defending an Appraisal in Litigation, Staying Out of Trouble and the Comprehensive Appraisal Workshop, which is a review for the comprehensive examination for the MAI designation.



Keynote Speaker Ted Whitmer, MAI, AI-GRS, CRE, CCIM, J.D.

RECENT DESIGNATIONS

Congratulations to these newly designated members of our Chapter!

- Jared Miller, MAI, Columbus
- Daniel Schiavoni, MAI, Columbus
- Brian S. Barnes, SRA, AI-RRS, Medina

NEW CHAPTER PROFESSIONALS

Please extend a warm welcome to these new chapter professionals of the OCAI:

- Melissa J. Hamilton, Candidate for Designation, Columbus
- Gregory Amburgy, Practicing Affiliate, Cincinnati
- Kevin J. Farino, Practicing Affiliate, Delaware
- Eva Leezer, Practicing Affiliate, Powell
- Brian Boris Orlovsky, Practicing Affiliate, Mayfield Heights
- Kendall R. Damewood, Practicing Affiliate, Greenville

FREDERICK PETRIE HONORED AS JUNE OCAI VOLUNTEER OF DISTINCTION

CHICAGO (June 8, 2016) – Frederick J. Petrie, SRA, of Strongsville, Ohio, was recognized today as the Appraisal Institute’s June “Volunteer of Distinction” for Region V.

The Appraisal Institute is the nation’s largest professional association of real estate appraisers; Region V consists of Indiana, Kentucky, North Carolina, Ohio, Virginia and West Virginia. Petrie is a member of the Ohio Chapter.

“Frederick Petrie is an outstanding example of the high standards held by Appraisal Institute professionals,” said Appraisal Institute President Scott Robinson, MAI, SRA, AI-GRS. “We feel fortunate to have volunteers like Frederick, who are willing to devote their time and talent to helping their communities and advancing the valuation profession.”

Petrie is chair of the Ohio Chapter’s Nominating Committee; chair of the Bylaws Committee, a position he also held in 2014; and regional representative, a position he also held from 2013-14. He was president in 2015; second vice president in 2014; and secretary in 2013. As a member of the former Northern Ohio Chapter, Petrie was the alternate regional representative from 2007-11 and regional representative from 1999-2002. He was chapter president in 1991 and 1999; vice president in 1998; and second vice president in 1997. Petrie joined a predecessor organization of the Appraisal Institute in 1978. He received his SRA designation in 1984.

Petrie has been vice president and appraisal manager for PNC Bank in Cleveland since 2009, and has been in the valuation profession for 36 years. He received a bachelor’s degree in business from the University of the State of New York, in Albany, New York.

His volunteer activities include serving as a deacon with the Weymouth Community Church, organizing dinners at the Ronald McDonald House located in Cleveland, coaching youth basketball and participating in the San Antonio Living History Association as a history re-enactor.

Petrie and his wife, Gretchen, have been married 38 years and have two daughters.

Congratulations, Fred, and thank you from all of us at the OCAI!



2016/2017 EDUCATION/SEMINARS



2016 - 2017 OHIO CHAPTER EDUCATION SCHEDULE

As of September 8, 2016

www.aiohio.org

Date	Course/Seminar	Location	Cost	Instructor	Credit Hrs.
12/2/16	39th Annual Economic Seminar	Bridgewater Banquet & CC Powell	TBD	Multiple Speakers	7 Hrs.
2/13-16/17	General Appraiser Report Writing	TBD Columbus	TBD	TBD	30 Hrs.
2/22/2017	Business Practices & Ethics	Columbus Realtors Columbus	TBD	Mark V. Smeltzer, SRA	4 Hrs (state app'd) (7 Hr seminar)
3/20-23/17	General Appraiser Market Analysis & HBU	TBD Columbus	TBD	TBD	30 Hrs.
5/8-12/17	Quantitative Analysis	TBD Columbus	TBD	TBD	35 Hrs.
9/18-22/17	Review Theory - General	TBD Columbus	TBD	TBD	33 Hrs.
12/1/17	40th Annual Economic Seminar	TBD Columbus Area	TBD	Multiple Speakers	7 Hrs.
Dec 4 or 15	7 Hr USPAP Update (2018-2019 version)	Columbus Realtors Columbus	TBD	TBD	7 Hrs.

Continuing Education Credit

The Appraisal Institute and the AQB require full attendance (100%) to obtain credit while the Ohio Appraisal Board requires 100%. A Designated Member will not receive credit for a seminar more than once in a 5 year cycle. An appraiser will not receive credit for a seminar more than once in three years.

Business Practices & Ethics

**As of 6/1/2011, Business Practices & Ethics has been adjusted by the AQB and OC Appraisal Board to only allow for 4 hours continuing education credit. It will still be scheduled for 7 hours of in classroom time and 7 hours allowed by AI.

Ohio Chapter, 122 W., Murphy St., Ste 3, Madison, NC 27025; T 336-297-9511; F 336-297-9055

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AIET SCHOLARSHIPS

The Appraisal Institute Education Trust offers options to Candidates for Designation to assist them in completing their education deadlines. Upcoming scholarship deadlines:

Oct. 1

- Appraisal Institute Education Trust AI Course Scholarship
- Appraisal Institute Education Trust Minorities and Women AI Course Scholarship

Candidates are eligible to receive one scholarship per calendar year.

Please note: It is recommended that, prior to submitting a scholarship application, applicants attend a minimum of two Appraisal Institute chapter meetings annually.

To learn more about AIET Scholarship options please [email](#).

UPCOMING CAPSTONE OFFERINGS

Location	Materials Released	Webinar #1	Webinar #2	Classroom
Las Vegas, NV	Dec 16, 2016	Jan 6, 2017	Jan 31, 2017	Feb 20-26, 2017
Synchronous	Dec 16, 2016	Jan 6, 2017	Jan 31, 2017	Feb 20-26, 2017
Chicago, IL	Feb 17, 2017	Mar 10, 2017	Apr 4, 2017	Apr 24-30, 2017
Ft. Lauderdale, FL	Feb 17, 2017	Mar 10, 2017	Apr 4, 2017	Apr 24-30, 2017
St. Paul, MN	May 5, 2017	May 26, 2017	Jun 20, 2017	Jul 10 - 16, 2017
Synchronous	May 5, 2017	May 26, 2017	Jun 20, 2017	Jul 10 - 16, 2017
Washington, DC	Jul 7, 2017	Jul 28, 2017	Aug 22, 2017	Sep 11 - 17, 2017
Portland, OR	Jul 7, 2017	Jul 28, 2017	Aug 22, 2017	Sep 11 - 17, 2017
San Antonio, TX	Sep 1, 2017	Sep 22, 2017	Oct 17, 2017	Nov 6 - 12, 2017
Synchronous	Sep 1, 2017	Sep 22, 2017	Oct 17, 2017	Nov 6 - 12, 2017

The 2017 Capstone schedule is now open for registration. Please register [here](#).

**2016 OHIO APPRAISAL INSTITUTE
BOARD OF DIRECTORS & REGIONAL REP & ALTERNATE DIRECTORY**

Position	AI Professionals	City/State	A/C	Bus. Phone	Email
OFFICERS					
President	Rob Vodinelic, MAI	Columbus	614	222-0878	rob.vodinelic@cushwake.com
First Vice President	Joe Zovac, MAI	Toledo	419	418-5253	jzovac@williamfallgroup.com
Second Vice President	Aaron Wright, MAI	Columbus	614	36-9800	awright@specialtyvaluation.com
Treasurer	Jim Herbig, SRA	Cincinnati	513	561-2305x110	jherbig@irr.com
Secretary	Megan Glosser, MAI	Dublin	614	764-8040x113	mglosser@irr.com
IMMEDIATE PAST PRESIDENT					
	Fred Petrie, SRA	Cleveland	216	222-6010	frederick.petrie@pnc.com
DIRECTORS					
2014 - 2016 (1-year)	Doug Firca, MAI	Fairview Park	440	453-3605	doug.firca@gmail.com
	Bruce Daubner, MAI	Dublin	614	398-4314	bdaubner@irr.com
2015 - 2017 (2-year)	Gary S. Wright, MAI, SRA	Cincinnati	513	561-2305	gwright@irr.com
	Bryce Rinker, MAI, AI-GRS	Columbus	614	480-2772	bdr_five@insight.rr.com
2016 - 2018 (3-year)	Tracy Reiss, MAI	Akron	330	289-0041	tracy@rcastudio.com
	John McIntyre, SRA	Maumee	800	301-6631	johnmcin-tyre@johnm McIntyregroup.com
COMMITTEE CHAIRS					
Bylaws	Fred Petrie, SRA	Cleveland	216	222-6010	frederick.petrie@pnc.com
Candidate Guidance	Megan Glosser, MAI	Dublin	614	764-8040x113	mglosser@irr.com
Candidates	Julie Walker-Kahn	Columbus	614	456-0723	julie.kahn@cushwake.com
Education	Aaron Wright, MAI	Columbus	614	436-9800	awright@specialtyvaluation.com
Government Relations	Bill Uttley, SRA	Hilliard	614	771-0101x85	jwu3@columbusappraisal.com
Public Relations	Bryce Rinker, MAI, AI-GRS	Columbus	614	480-2772	bdr_five@insight.rr.com

Position	AI Professionals	City/State	A/C	Bus. Phone	Email
REGIONAL REPRESENTATIVES					
President	Rob Vodinelic, MAI	Columbus	614	222-0878	rob.vodinelic@cushwake.com
2015 - 2016	Jim Herbig, SRA	Cincinnati	513	561-2305x110	jherbig@irr.com
	Doug Firca, MAI	Fairview Park	440	453-3605	doug.firca@gmail.com
2016 - 2017	Jeff Sherman, MAI, AI-GRS	Willoughby Hills	440	516-1188	jsher44094@aol.com
	Joe Zovac, MAI	Toledo	419	418-5253	jzovac@williamfallgroup.com
	Bruce Daubner, MAI	Dublin	614	398-4314	bdaubner@irr.com
Alternates	Fred Petrie, SRA	Cleveland	216	222-6010	frederick.petrie@pnc.com
	Bob Gutmann, SRA	Dayton	937	228-4402	bob@gutmanns.com
	Tracy Reiss, MAI	Akron	330	289-0041	tracy@rcastudio.com
	Bryce Rinker, MAI, AI-GRS	Columbus	614	480-2772	bdr_five@insight.rr.com
	Gary S. Wright, MAI	Cincinnati	513	561-2305	gwright@irr.com
REGION OFFICERS					
Chair	Charlie Mills, MAI, SRA	Jefferson, IN	812	284-5700 x224	cmills@mbhr.net
Vice Chair	Stephen Wagner, MAI, SRA, AI-GRS	Indianapolis, IN	917	705-6790	ss.wagner@live.com
	Steve Noble, MAI, SRA, AI-GRS, AI-RRS	Roanoke, VA	540	772-7268	steve@noblevaluations.com
Third Director	Rocky Shiplett, MAI	Charlotte, NC	704	376.6212	rshiplett@rwshiplett.com
Immediate Past Chair	Ruth Kelton	Dallas, TX	972	233-2244	ainorthtexas@sbcglobal.net
Executive Director					
OCAI CHAPTER OFFICE					
Executive Director	Nancy Linton-Hall	Madison, NC	336	297-9511	nancy@aiohio.org
Executive Administrator	Kim Thompson	Madison, NC	336	297-9511	kim@ncappraisalinstitute.org

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