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Ohio Chapter

of the Appraisal Institute

June 2014

Ohio Chapter Newsletter, as compiled by its officers and board members.

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Newsletter Editor:
Rob Vodinlec, MAI

PRESIDENT'S MESSAGE



Chapter Members, Candidates, Practicing Affiliates & Affiliates:

It has been a very busy first half of the year. We've been fortunate to welcome several new designees to the chapter with more to come in the second half. We've had two really good meetings in different parts of the state. The first was in Bowling Green during the winter vortex and we had a nice turnout of 25 or so, despite the weather. It was a great opportunity to hear from our "boots on the ground" (recent designees) regarding the demo vs. the Capstone class. The second meeting was in Cleveland. We flew in Mark Linne' from Colorado to speak with us about the future of valuation. The room was full with 50+ valuation professionals. Everyone walked away with a better understanding of how Big Data will be impacting us in the years to come. We also had a nice social hour afterwards. We've also got a tentative meeting scheduled for Cincinnati later this year. We are trying to get the whole state of Ohio involved in our chapter. We want to have everyone feel that this is your chapter and that we are responding to your needs.

The most significant change is to welcome Nancy Linton-Hall as our new Executive Director. For those of you who don't know her, she is a true professional. We face substantial requirements from national for running the chapter responsibly. The reporting deadlines do not stop for elections, committee reports, finance (including an audit), tax returns, by-laws, etc. Nancy already has us on our toes and working hard. She's run the North Carolina Chapter for 17 + years, one of the best in the country. One note of caution: Nancy may be from the south, but she talks just about as fast as the horses she rides. I just don't know how anyone from south of the Mason Dixon Line can move so quickly. Believe me, she gets stuff done. Give her a call and introduce yourself please.

You may have heard that I've been given the opportunity to teach for the Appraisal Institute in Saudi Arabia this September and November. I can tell you that I did not jump at this opportunity. After about a week of thinking and input from family and colleagues, I decided that it was an excellent chance to see their culture and share some of ours with them. I am very excited to be there on your behalf. I hope to share a brief report at the Economic Seminar with you on December 5th. Stay tuned.

(Continued from previous page)

On another note, we are considering a philanthropic project for the Chapter. We've got several ideas that we're considering and would welcome any input you might have. Please send me your thoughts on the matter.

All in all, there are quite a few people that are working very hard to make our profession better through your chapter. We're putting what differences we do have to the side and letting our work be truly beneficial to you, our most valued Ohio Chapter Professionals. I welcome your suggestions and comments at any time. Jsher44094@aol.com

Thanks for your support!!

Jeff Sherman, MAI, AI-GRS, 2014 Ohio Chapter President

PS. You're never too old to learn new things. Invigorate yourself and don't let your business acumen get stale. Go out and learn.

New Ohio Chapter Executive Director

We are very excited to announce that Nancy Linton-Hall (formerly Nancy Toombs) has been retained as the Executive Director of the Ohio Chapter of the Appraisal Institute. Nancy has been heavily involved with the Appraisal Institute since 1996. She has been the Executive Director of the North Carolina Chapter since that time and will be continuing in that capacity, along with her involvement as the Executive Director of the West Virginia Chapter. Nancy has been the Region V Education Liaison for many years. This position has primary responsibility for coordinating all chapter education in the six states that make up the region. She also served on the National Chapter Executive Staff Panel and served as Chair in 2001 and other project teams as well.

If you have questions or would like to welcome Nancy to our Chapter, please reach out to her!



Nancy S. Linton-Hall
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Recent Meetings/Events

On May 15, 2014, the Ohio Chapter of the Appraisal Institute held a Chapter membership meeting and two-hour CE class with renown valuation futurist Mr. Mark R. Linné, MAI, SRA, CAE, CDEI, FRICS and the Vice President and Chief Appraiser of Mortgage Information Services, Inc., Mr. David Bortolotto, SRA. A sold-out, standing-room only group of over 50 attendees met in the Northeast Ohio locale of Independence and heard the two speakers provide valuable insight into the future of the appraisal profession and the ever important role of the AMC in our industry. After their engaging presentations and the spirited question and answer session, a large group of attendees gathered at a restaurant nearby for a terrific social gathering and networking opportunity.

The Chapter also met earlier in the year, on March 13th, at the Stones Throw Tavern & Grill in Bowling Green in Northwest Ohio for a Chapter meeting, panel discussion on “Getting Your Designation”, and pleasant social event. This event focused on Candidate oriented questions and learning more about the Candidate and Advisor process. Additionally, Ms. Judy Lamberjack, SRA hosted a segment on her experiences with conservation easement appraisals.

Your Ohio Chapter of the Appraisal Institute is committed to bringing these meetings and special events to each area of Ohio! So keep a lookout for the information on the next two area events, which will take place in Cincinnati and Columbus this fall and winter.

Also this fall, the Ohio Chapter is proud to be hosting the Region V Meeting in Columbus with representatives from Ohio, Kentucky, Virginia, Indiana, North Carolina, and West Virginia meeting in downtown Columbus. Events will take place on October 10th and 11th, with ample opportunity to meet and socialize with leadership from the different chapters those days. More information on the Region V Meeting will be coming soon!

Speaking of fall, as Fred Petrie very well knows, college football season will be upon us soon!



OCAI Second Vice President Fred Petrie, SRA
at the Bowling Green event in March

Finally, the Appraisal Institute's Annual Meeting will be held in Austin, Texas, August 4th through August 6th. This is a great opportunity for members, candidates and affiliates to network with peers, earn up to 14 state CE credit hours, 90 AI CE credit points, attend some of 50+ education sessions, and attend the annual AI awards dinner. You can find more details at

<http://www.appraisalinstitute.org/annualmeeting> . The registration deadline is July 14, 2014.

Candidate Annual Meeting Attendance Requirement Options

With the inception of the Candidate for Designation Program January 1, 2013, an annual meeting attendance requirement is part of the program, but is SEPARATE from the "minimum progress & requirements" the Candidate has each year. Recently, the Appraisal Institute's Admissions, Development, and Qualifications Committee (ADQC) expanded the list of options from the "chapter business meeting" to any of the following:

Chapter Sponsored Approved Events

- Chapter meeting
- Branch meeting
- Luncheons with speaker
- Dinner with speakers
- Chapter Socials Chapter
- Conferences
- Candidate meetings/events
- Candidate Advisor meetings/events
- Symposiums
- Chapter Holiday parties Chapter
- Installation dinners
- Economic summits
- Chapter sponsored educational offerings (including Chapter, Region and National developed education)
- Other Chapter events as approved by ADQC

Region Sponsored Approved Events

- Regional Meetings
- Regional sponsored educational offerings

National Sponsored Approved Events

- Annual Meetings
- LDAC
- Classroom education

This list can also be found under the "Latest News" tab on the home page of the Chapter website, www.aiohio.org

Upcoming Course & Seminar Schedule



2014 OHIO CHAPTER EDUCATION SCHEDULE

As of June 23, 2014

www.aiohio.org

Date	Course/Seminar	Location	Cost	Instructor(s)	Credit Hrs.
7/14-17/14	General Appraiser Income Part 2	Four Points Sheraton-Polaris Columbus	\$485 - AI Price \$510 - Full Price	John H. Urubek, MAI	30 Hrs incl. 3 hr. exam
8/11/2014	7 Hour USPAP Update, 2014-2015 Version	Four Points Sheraton-Polaris Columbus	\$165 - AI Price \$195 - Full Price	Don R. (Randy) Scheidt, MAI, SRA	7 Hrs
8/12-13/14	15 Hr. USPAP (Part of Promo Package)	Four Points Sheraton-Polaris Columbus	\$375 - AI Price \$400 - Full Price (Indiv course price)	Don R. (Randy) Scheidt, MAI, SRA	15 hrs incl. 1 hr. exam
8/18-21/14	Basic Appraisal Principles (Part of Promo Package)	Crowne Plaza Cleveland Airport	\$460 - AI Price \$485 - Full Price (Indiv course price)	Charles L. Cather, SRA	30 Hrs. incl. 2 hr. exam
8/28-29/14	Fundamentals of Separating Real Propety, Personal Property, and Intangible Business Assets	Four Points Sheraton-Polaris Columbus	\$400 - AI Price \$425 - Full Price	Nick A. Tillema	15 Hrs. incl. 1 hr. exam
9/10/14	Marketability Studies: Six Step Process & Basic App.	Crowne Plaza Cleveland Airport	\$175 - AI Price \$200 - Full Price	Susanne M. Curran, MAI	7 Hrs.
9/23-26/14	Valuation in Challenging Markets	Four Points Sheraton-Polaris Columbus	\$500 - AI Price \$535 - Full Price	Charles T. (Tom) Coward, MAI	30 Hrs. incl. 2 hr. exam
10/6-9/14	Basic Appraisal Procedures (Part of Promo Package)	Crowne Plaza Cleveland Airport	\$460 - AI Price \$485 - Full Price (Indiv course price)	Charles L. Cather, SRA	30 Hrs. incl. 2 hr. exam
10/23/14	Analyzing the Effects of Contamination on Real Property	Brandywine Maumee	TBD	Nick A. Tillema, MAI, SRA	7 Hrs.
10/28-31/14	General Appraiser Market Analysis and Highest & Best Use	Four Points Sheraton-Polaris Columbus	\$485 - AI Price \$510 - Full Price	Larry T. Wright, MAI, SRA	30 Hrs incl. 2 hr. exam
11/3-4-14	RE Finance, Statistics, and Valuation Modeling	Four Points Sheraton-Polaris Columbus	\$260 - AI Price \$300 - Full Price	Nick A. Tillema, MAI, SRA	15 Hrs. incl. 1 hr. exam
12/5/14	Economic Seminar	Crowne Plaza North Columbus	TBD	Multiple Speakers	7 Hrs.

Continuing Education Credit

The Appraisal Institute and the AQB require full attendance (100%) to obtain credit while the Ohio Appraisal Board requires 90% or better. A Designated Member will not receive credit for a seminar more than once in a 5 year cycle. An appraiser will not receive credit for a seminar more than once in three years.

Business Practices & Ethics

**As of 6/1/2011, Business Practices & Ethics has been adjusted by the AQB and NC Appraisal Board to only allow for 4 hours continuing education credit. It will still be scheduled for 7 hours of in classroom time and 7 hours allowed by AI.



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Congratulations!

Newly Designated Members

MAI and SRA

Ryan D. Hugueley, MAI

R. Matthew Nobles, MAI





Tracy L. Reiss, MAI

Bailey Shelton, SRA

New Review Designation

Jefferson L. Sherman, MAI, AI-GRS

Stanton A. West, MAI, AI-GRS

 <p>The logo for the MAI designation, featuring a red triangle with a white bar chart inside, the text 'Appraisal Institute®' above the bar chart, and 'MAI' below it, with a registered trademark symbol (®) to the right.</p>	<p>The MAI designation is held by individuals who are experienced in the valuation and evaluation of commercial, industrial, residential and other types of properties, and who advise clients on real estate investment decisions. To pursue MAI Designated membership, one must be a general Candidate for Designation.</p>
 <p>The logo for the SRA designation, featuring a red triangle with a white bar chart inside, the text 'Appraisal Institute®' above the bar chart, and 'SRA' below it, with a registered trademark symbol (®) to the right.</p>	<p>The SRA designation is held by individuals who are experienced in the analysis and valuation of residential real estate property. To pursue SRA Designated membership, one must be a residential Candidate for Designation.</p>
 <p>The logo for the AI-GRS designation, featuring a red triangle with a white bar chart inside, the text 'Appraisal Institute®' above the bar chart, and 'AI-GRS' below it, with a trademark symbol (™) to the right.</p>	<p>The AI-GRS (General Review Specialist) designation is a new designation program aimed at providing professional general reviewers with the knowledge and skills needed to satisfy issues related to due diligence and risk management often requested by their employers and clients.</p>
 <p>The logo for the AI-RRS designation, featuring a red triangle with a white bar chart inside, the text 'Appraisal Institute®' above the bar chart, and 'AI-RRS' below it, with a trademark symbol (™) to the right.</p>	<p>The AI-RRS (Residential Review Specialist) designation is a new designation program aimed at providing professional residential reviewers with the knowledge and skills needed to satisfy issues related to due diligence and risk management often requested by their employers and clients.</p>

2014 OHIO APPRAISAL INSTITUTE BOARD OF DIRECTORS & REGIONAL REP & ALTERNATE DIRECTORY					
Position	AI Professionals	City/State	A/C	Bus. Phone	Email
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