

**April  
2016**

# Ohio Chapter Newsletter



**By the numbers, the OCAI is in the midst of a great year!  
Click through this issue to see details about:**

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**Three well-attended social events  
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**Three upcoming meetings and events  
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**Eight new members of the Ohio Chapter  
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**OCAI Leadership Roster  
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**2016 Officers:**

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Rob Vodinelic, MAI

1st Vice President  
Joe Zovac, MAI

2nd Vice President  
Aaron Wright, MAI

Secretary  
Megan Glosser, MAI

Treasurer  
Jim Herbig, SRA

Newsletter re-  
searched, written,  
and designed by:

Bryce Rinker, MAI,  
AI-GRS

Laurel Keller, MAI

Melissa Speert

## PRESIDENT'S MESSAGE

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Welcome to the first newsletter of the year, newly redesigned for 2016!

The first quarter has seen some challenges but also some notable successes. Each of our USPAP offerings between January and March was very successful, with approximately 150 total students enrolling in our 7-hour USPAP update classes. In an effort to encourage collaboration between Chapter Professionals and further interest in the OCAI we offered a social event after each of the USPAP classes. To show our appreciation toward the attendees taking classes through the OCAI, these social events will continue to be offered after select classes and meetings throughout the year.

The designation of appraisal experts in our Chapter continues to be strong. With seven newly designated professionals already, and a sold-out Capstone offering coming up in Cincinnati, we would expect that our total for 2016 will exceed the record of 31 new designees in 2015.

Much like this newsletter, we've had tremendous success in revising the Chapter leadership and committees by attracting a number of new appraisal professionals to the roster of volunteers serving the OCAI in 2016. Of the 25 total volunteers serving as directors, officers, regional representatives, and committee professionals, 11 have never served with the Chapter. The OCAI is developing a deep bench of professionals committed to advancing the Appraisal Institute and its chapter professionals for many years to come.

As is the case with many chapters nationally, education enrollment continues to be a challenge. While the USPAP classes have been very successful, other offerings have been somewhat less so. Over the balance of 2016 and looking ahead to our education schedule in 2017, we will continue to provide class options throughout Ohio, and I strongly encourage our chapter professionals to reach out to your Chapter leaders for any education suggestions you may have.

Additionally, in an effort to increase the awareness of the Appraisal Institute and the visibility of its chapter professionals, the OCAI will be a co-sponsor of the Joint Association Happy Hour that is held several times a year in Columbus. Similar joint association events are held in Cincinnati and Cleveland, and the OCAI is looking into co-sponsoring events in those cities as well. These events can draw over 200 professionals of all ages from many organizations.

Having the OCAI participate in events such as these provides our Chapter Professionals new ways to get more exposure within their local business community. I encourage all of our chapter professionals to be on the lookout for these events and, as always, let us know if you come across other external marketing opportunities to increase the awareness of the Appraisal Institute and its chapter professionals in your respective markets.

Finally, I'd like to sincerely thank all of the Chapter Professionals that continue to choose the OCAI for their education needs and the Chapter volunteers that continue to advance the Appraisal Institute and serve the nearly 500 chapter professionals of your Ohio Chapter. Thank you all!

Respectfully Submitted,  
Robert J. Vodinelic, MAI  
Ohio Chapter President

## RECENT MEETINGS AND EVENTS

### OCAI Cleveland Social – January 20, 2016

By: Laurel Keller

Following seven stimulating hours of USPAP education at the Crowne Plaza in Middleburg Heights, about 30 of the 43 attendees gathered in the hotel’s bar for a relaxing social event. The Ohio Chapter graciously provided each participant with a glass of cheer, gourmet cheese, zesty meatballs, and other tasty treats. Ignoring the convenience of online education and communication – at least for one day – attendees were rewarded with brilliant conversation, many laughs, and a few fantastic “war stories.” Sincere thanks to all who orchestrated and attended the event.



Overheard at the table of Eric Hansen, Jerry Tomko, and Jefferson Sherman: “We should have more of these get-togethers. I really enjoy the collegial atmosphere!”



Emily noted that “80% of the female MAIs in Northeast Ohio are at this social!” They are (left to right) Laurel Keller, Tracy Reiss, Sharon Buie, and Emily Braman.

### OCAI Columbus Social – February 15, 2016

By: Melissa Speert

After finding out how much fun everyone was having in Cleveland, we had to have our own social event in Columbus! We couldn’t let them have *all* the excitement. Our fantastic event was held in the very beautiful Marriott Hotel (airport location) just minutes away from our class location. Nearly half of the class attendees gathered in the lobby area to enjoy delicious appetizers and an adult beverage generously provided by The Ohio Chapter. The conversation and networking were flowing! Old friends re-connected and new friendships were forged. Events like this remind us of how important it is to step away from the computer, get together, collaborate and have some fun.



The ladies were in the house “cheering” to a great event. From left to right: Casey Pierno, Shannon Schenck, and Julie Kahn

## RECENT MEETINGS AND EVENTS

### OCAI Cincinnati Social – February 16, 2016

By: Joe Zavac

Approximately 15 residential and commercial appraisers stayed for the social hour after the Chapter business meeting and USPAP class at the Sharonville Convention Center. There was an assortment of appetizers and drinks in the lobby area of the convention center. Most of the appraisers were from the Cincinnati area. First Financial Bank was well represented with three attendees. Most at the reception recommended that the Chapter continue to hold social opportunities for our chapter professionals.



### OCAI Toledo Social – March 4, 2016

By: Joe Zavac

Following USPAP and a business Chapter meeting led by Ohio Chapter President Rob Vodinelic, approximately 12 commercial and residential appraisers stayed for a social hour at the J Patrick's lounge at the Holiday Inn French Quarter hotel in Perrysburg on March 4. There were hors d'oeuvres and drinks available for those attending. Most of the group stayed about two hours and discussion primarily focused on education: location, course offerings, and online options. Most of the attendees thought the socials were a good idea for events in the future.

## UPCOMING MEETINGS AND EVENTS

### Appraisal Institute Annual Conference

<http://www.cvent.com/events/2016-ai-annual-conference/event-summary-c61ae0d3533c4db69b600d33c8e822d1.aspx>

## UPCOMING EVENTS

### Joint Associations Happy Hour – May 12, 2016

Join your fellow OCAI members along with other professionals for a social get-together!

Time: 5:30 p.m. - 8:30 p.m.

Location: Miller’s Ale House - 1201 Olentangy River Road, Columbus, OH 43212

### Chapter Board of Directors Meeting – May 17, 2016 **NEW DATE AND TIMES!**

Time: 2:00 p.m. - 4:00 p.m.

Location: Cushman & Wakefield Office - 3 Summit Park Drive #200, Independence, OH 44131

## RECENT DESIGNATIONS

Congratulations to these newly designated members of our Chapter!

Matthew J. Hammond, MAI	Columbus
David Isaacs, MAI	Dublin
Derek W. Orr, MAI	West Chester
Joseph Pierce, MAI	Cleveland
Shannon L. Schenck, MAI	Vandalia
Michael T. Archer, MAI, AI-GRS	Columbus
Bruce A. Daubner, MAI, AI-GRS	Dublin

## NEW CHAPTER PROFESSIONALS

Please extend a warm welcome to these new chapter professionals of the OCAI:

Nicholas Belcastro	Columbus	Candidate for Designation
Alexandra I. Dedes	Powell	Practicing Affiliate
Ionut (John) Gavrilescu	Westerville	Candidate for Designation
Megan Matrka	Dublin	Practicing Affiliate
Richard A. Morehouse	Cleveland	Practicing Affiliate
Gregory Toft	Maineville	Candidate for Designation
Brian P. Walsh	Columbus	Candidate for Designation
David E. Walter	Chagrin Falls	Practicing Affiliate
Jeremy Young	Columbus	Affiliate

## IN MEMORIAM

The Chapter regrets to announce the passing of Amy K. Kuhn, MAI. Amy was the first woman in Ohio to receive MAI designation. We offer deepest sympathy to her family and friends.

<http://www.legacy.com/obituaries/thisweeknews/obituary.aspx?n=amy-katherine-kuhn&pid=179555976&fhid=14953#sthash.PltUgoXF.dpuf>

## 2016 EDUCATION/SEMINARS

As of April 21, 2016 <a href="http://www.aiohio.org">www.aiohio.org</a>					
Date	Course/Seminar	Location	Cost	TBD	Credit Hrs.
5/2-5/7	Advanced Concepts & Case Studies	Courtyard by Marriott Dublin/Columbus	\$795 - AI Price \$1135 - Full Price	Larry T. Wright, MAI, SRA, AI-GRS	40 Hrs.
5/9/16	Complex Litigation Appraisal Case Studies	Courtyard by Marriott Dublin/Columbus	\$205 - AI Price \$250 - Full Price (Plus Book)	Larry T. Wright, MAI, SRA, AI-GRS	7 Hrs.
5/16-5/19	Basic Appraisal Principles	Marriott NW Dublin/Columbus	\$410 - AI Price \$435 - Full Price	Jefferson L. Sherman, MAI, AI-GRS	7 Hrs.
6/2-6/3	Application and Interpretation of Simple Linear Regression	Crow ne Plaza Clev Airport Middleburg Heights	\$325 - AI Price \$375 - Full Price	John Urubek, MAI	15 Hrs.
6/13-6/16	Basic Appraisal Procedures	Marriott NW Dublin/Columbus	\$410 - AI Price \$435 - Full Price	Jefferson L. Sherman, MAI, AI-GRS	7 Hrs.
7/14-7/15	15 Hr USPAP	Marriott NW Dublin/Columbus	\$TBD - AI Price \$TBD - Full Price	Charles Cather, SRA	15 Hrs.
8/5/16	Residential Applications Part 1: Using Technology to Measure & Support Assignment Results	Sheraton 4 Points-Polaris Columbus	\$TBD - AI Price \$TBD - Full Price	Mark V. Smeltzer, SRA	7 Hrs.
12/2/16	39th Annual Economic Seminar	Bridgewater Banquet & CC Powell	TBD	Multiple Speakers	7 Hrs.
7/11-14/16	General Appraiser Income Approach - Part 1	TBD Columbus	\$TBD - AI Price \$TBD - Full Price	TBD	30 Hrs.
8/23-26/16	General Appraiser Income Approach - Part 2	TBD Columbus	\$TBD - AI Price \$TBD - Full Price	TBD	30 Hrs.
TBD	Evaluating Commercial Construction	TBD TBD	\$TBD - AI Price \$TBD - Full Price	James Canestaro, AIA, AICP	15 Hrs.

**Continuing Education Credit**  
The Appraisal Institute and the AQB require full attendance (100%) to obtain credit while the Ohio Appraisal Board requires 100%. A Designated Member will not receive credit for a seminar more than once in a 5 year cycle. An appraiser will not receive credit for a seminar more than once in three years.

**Business Practices & Ethics**  
\*\*As of 6/1/2011, Business Practices & Ethics has been adjusted by the AQB and OC Appraisal Board to only allow for 4 hours continuing education credit. It will still be scheduled for 7 hours of in classroom time and 7 hours allowed by AI.


Ohio Chapter, 122 W., Murphy St., Ste 3, Madison, NC 27025; T 336-297-9511; F 336-297-9055

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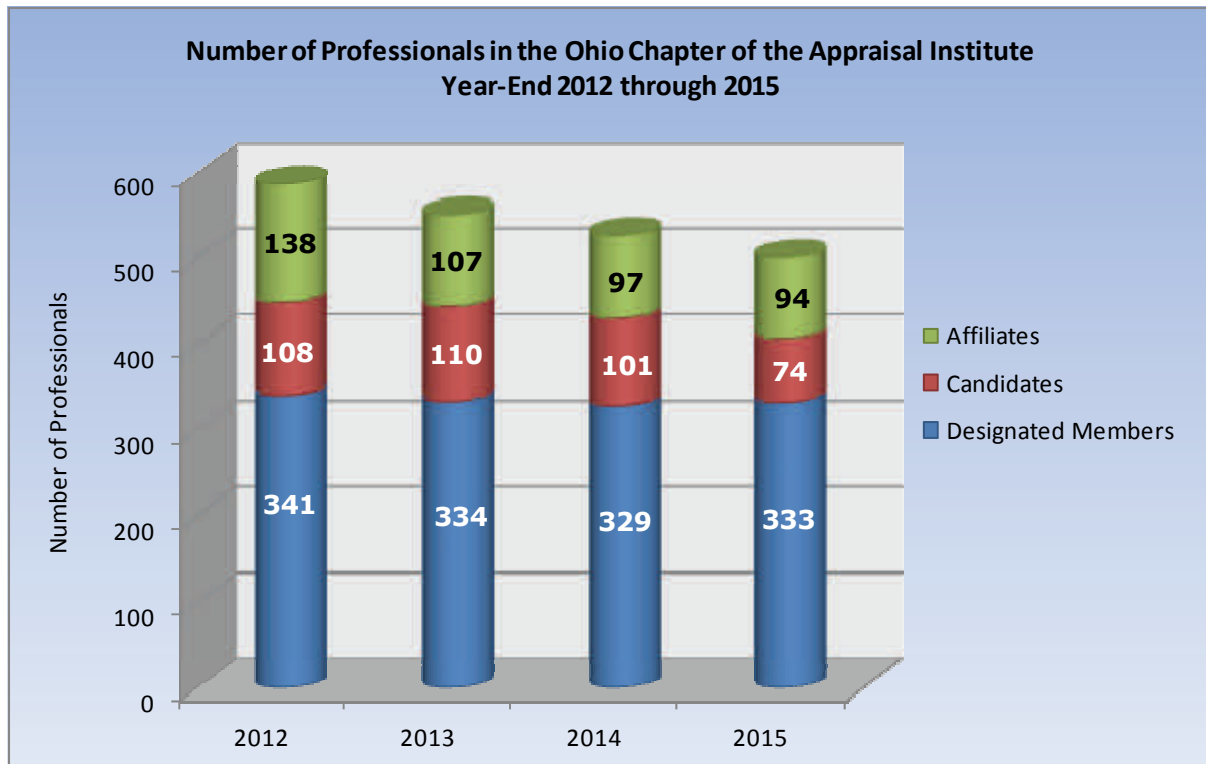
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## OCAI MEMBERSHIP TRENDS



## JOB POSTING: Commercial Review Appraiser – U.S. Bank

**Description:** Manage commercial real estate appraisal process for assigned region from bidding to review on all types of commercial real estate. Review appraisal reports for compliance with bank policy and procedures, USPAP, and federal and state regulations. Resolve deficiencies with appraisal reports. Manage external vendor panel for assigned region. Consult and train bank staff regarding real estate appraisal policy and procedures and state and federal appraisal regulations.

Please apply at: [www.usbank.com/careers](http://www.usbank.com/careers) Job

#150017684

### Basic Qualifications:

- Bachelors degree in related field preferred
- State Certified General Real Estate Appraiser
- Successful completion of advanced appraisal courses
- MAI designation or candidacy preferred
- Six or more years of experience in real estate appraisal activities

### Preferred Skills/Experience

- Advanced knowledge of appraisal practice and methodology and USPAP
- Thorough knowledge of state and federal real estate appraisal regulations
- Strong analytical and decision-making skills
- Excellent verbal and written communication skills

**2016 OHIO APPRAISAL INSTITUTE  
BOARD OF DIRECTORS & REGIONAL REP & ALTERNATE DIRECTORY**

<b>Position</b>	<b>AI Professionals</b>	<b>City/State</b>	<b>A/C</b>	<b>Bus. Phone</b>	<b>Email</b>
<b>OFFICERS</b>					
President	Rob Vodinelic, MAI	Columbus	614	222-0878	rob.vodinelic@cushwake.com
First Vice President	Joe Zovac, MAI	Toledo	419	418-5253	jzovac@williamfallgroup.com
Second Vice President	Aaron Wright, MAI	Columbus	614	436-9800	aaron.wright@colliers.com
Treasurer	Jim Herbig, SRA	Cincinnati	513	561-2305x110	jherbig@irr.com
Secretary	Megan Glosser, MAI	Dublin	614	764-8040x113	mglosser@irr.com
<b>IMMEDIATE PAST PRESIDENT</b>					
	Fred Petrie, SRA	Cleveland	216	222-6010	frederick.petrie@pnc.com
<b>DIRECTORS</b>					
2014 - 2016 (1-year)	Doug Firca, MAI	Fairview Park	440	453-3605	doug.firca@gmail.com
	Bruce Daubner, MAI	Dublin	614	398-4314	bdaubner@irr.com
2015 - 2017 (2-year)	Gary S. Wright, MAI, SRA	Cincinnati	513	561-2305	gwright@irr.com
	Bryce Rinker, MAI, AI-GRS	Columbus	614	480-2772	bdr_five@insight.rr.com
2016 - 2018 (3-year)	Tracy Reiss, MAI	Akron	330	289-0041	tracy@rcastudio.com
	John McIntyre, SRA	Maumee	800	301-6631	johnmcin-tyre@johnm McIntyre group.com
<b>COMMITTEE CHAIRS</b>					
Bylaws	Fred Petrie, SRA	Cleveland	216	222-6010	frederick.petrie@pnc.com
Candidate Guidance	Megan Glosser, MAI	Dublin	614	764-8040x113	mglosser@irr.com
Candidates	Julie Walker-Kahn	Columbus	614	456-0723	julie.kahn@cushwake.com
Education	Aaron Wright, MAI	Columbus	614	436-9800	aaron.wright@colliers.com
Government Relations	Bill Uttley, SRA	Hilliard	614	771-0101x85	jwu3@columbusappraisal.com
Public Relations	Bryce Rinker, MAI, AI-GRS	Columbus	614	480-2772	bdr_five@insight.rr.com



Position	AI Professionals	City/State	A/C	Bus. Phone	Email
<b>REGIONAL REPRESENTATIVES</b>					
President	Rob Vodinelic, MAI	Columbus	614	222-0878	rob.vodinelic@cushwake.com
2015 - 2016	Jim Herbig, SRA	Cincinnati	513	561-2305x110	jherbig@irr.com
	Doug Firca, MAI	Fairview Park	440	453-3605	doug.firca@gmail.com
2016 - 2017	Jeff Sherman, MAI, AI-GRS	Willoughby Hills	440	516-1188	jsher44094@aol.com
	Joe Zovac, MAI	Toledo	419	418-5253	jzovac@williamfallgroup.com
	Bruce Daubner, MAI	Dublin	614	398-4314	bdaubner@irr.com
Alternates	Fred Petrie, SRA	Cleveland	216	222-6010	frederick.petrie@pnc.com
	Bob Gutmann, SRA	Dayton	937	228-4402	bob@gutmanns.com
	Tracy Reiss, MAI	Akron	330	289-0041	tracy@rcastudio.com
	Bryce Rinker, MAI, AI-GRS	Columbus	614	480-2772	bdr_five@insight.rr.com
	Gary S. Wright, MAI	Cincinnati	513	561-2305	gwright@irr.com
<b>REGION OFFICERS</b>					
Chair	Charlie Mills, MAI, SRA	Jefferson, IN	812	284-5700 x224	cmills@mbhr.net
Vice Chair	Stephen Wagner, MAI, SRA, AI-GRS	Indianapolis, IN	917	705-6790	ss.wagner@live.com
	Steve Noble, MAI, SRA, AI-GRS, AI-RRS	Roanoke, VA	540	772-7268	steve@noblevaluations.com
Third Director	Rocky Shiplett, MAI	Charlotte, NC	704	376.6212	rshiplett@rwshiplett.com
Immediate Past Chair	Ruth Kelton	Dallas, TX	972	233-2244	ainorthtexas@sbcglobal.net
Executive Director					
<b>OCAI CHAPTER OFFICE</b>					
Executive Director	Nancy Linton-Hall	Madison, NC	336	297-9511	info@aiohio.org
Executive Administrator	Kim Thompson	Madison, NC	336	297-9511	kim@ncappraisalinstitute.org

## Ohio Chapter of the Appraisal Institute

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